



GRIFONE
CONSORZIO STABILE

COMPANY PROFILE




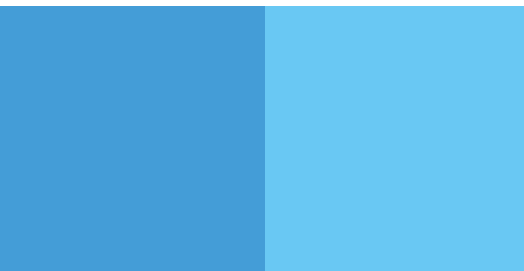
The consortium

THE VERY BEST IN ITALY FOR SUBSERVICE
PRODUCT DISTRIBUTION

Founded in 1997, the **Consorzio Stabile Grifone** was **the first undertaking in Italy** to specialise in the **distribution of solutions and materials** for **subservice networks** and the **integral water cycle**, for **gas and energy distribution** and for telecommunications.

The **consortium's member companies** are **present throughout Italy** and thus able to reach the entire territory, including the islands.

Our **commitment** is to work in synergy with our partners and the goals of our customers: to achieve an **increasingly high level of quality**, in the interests of a premium business.





13 MEMBER COMPANIES
throughout Italy



22 WAREHOUSES
guaranteeing instant supplies



150+ EMPLOYEES
ensuring constant support



40+ TRANSPORT VEHICLES
for grassroots distribution



100+ MILLION EUROS
in business volume



Mission&Vision

CENTRAL ITALY. EVERYWHERE

After consolidating our **key role in the Italian** market over the years thanks to a stability based on distribution, the **cornerstone of the market**, we are **able to meet all supply needs** for the development and management of services, from the complete water cycle to the distribution of gas and energy, through to telecommunications. And after **bringing Italy together through our organisation**, our aim is to gradually acquire a more and **more "European" dimension**. We want to continue to **guarantee** the same **high level of quality** that has made us a benchmark in the market by involving the best part of it: **the best producers, the best customers**. With the concrete prospect of constant, structured growth.



Our values

THE BEST PRODUCTS FROM THE BEST SUPPLIERS
FOR THE BEST CUSTOMERS

We **share** values with our suppliers and customers that allow us to work in **synergy** with them on a daily basis.

RESEARCH

The products we supply are the result of ongoing monitoring of the market and new technologies.

QUALITY

The best products from the best suppliers for the best customers: to lead the market, the best possible quality must be ensured throughout the supply chain at all times.

CONTROL

Efficient distribution is also based on diligent time management and flawless coordination of logistics.

CONSULTANCY

We support our customers in the formulation of commercial proposals, to guarantee them the best economic conditions.

GRASSROOTS PRESENCE

We sell our products all over Italy because our members' offices are present throughout the country and in the islands.

ASSISTANCE

Our experience allows us to provide prompt and dedicated technical support to clear up any doubts our customers might have.

VERSATILITY

Through our member companies, we guarantee a variety of products and great versatility for all solutions proposed.

TRANSPARENCY

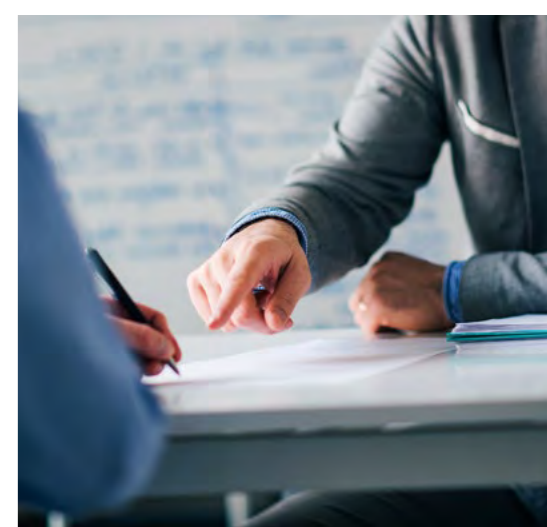
We manage any information transmitted to our customers and suppliers with the utmost clarity.

COLLABORATION

We act as a business partner to give our customers a competitive edge when participating in bids and tenders.

TRAINING

We want our employees to grow professionally. For us training is an added value.





Our products

WIDE RANGE, PROMPT DELIVERY

Our brand name, **CSG**, is synonymous with product variety and fast delivery. We operate a **2000 square metre warehouse** at our Moncalieri (TO) site which holds a **wide range of ready-to-deliver CSG-branded plastic and metal materials**. The fact that our **warehouse is managed independently** means really fast deliveries throughout Italy.

OUR RANGE COMPRISES:

- Ductile **iron joints** for water and sewage systems
- Cast **iron flange fittings** for water systems
- Ductile iron **gate valves**
- Electrofusion **fittings** in polyethylene
- Steel **flanges and fasteners**
- Drain **boxes**
- **Ball shut-off valves**
- **Sundry articles** for water and sewage systems

Exclusive products

THE BEST EUROPEAN COMPANIES FOR THE ITALIAN MARKET ON AN EXCLUSIVE BASIS

We have sourced and continue to source **products from the best European companies** and we distribute them **on the Italian market on an exclusive basis**, guaranteeing a real competitive advantage for all our customers.



Products distributed

ITALIAN EXCELLENCE AT THE SERVICE OF OUR CUSTOMERS

Over the years we have signed commercial agreements with the **best manufacturers in the Italian and international markets**. The quality they deliver is the **best guarantee** for our customers.



Processing of plastics

PIECES IN PVC, POLYETHYLENE AND POLYPROPYLENE, MADE TO DESIGN

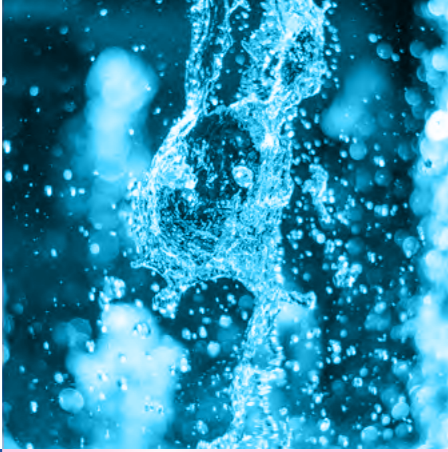
An **important asset** of the Consorzio Stabile Grifone is the **processing of plastic components**, to meet the specific demands of our customers.

Our specialists carry out state-of-the-art **cutting** and **apply all welding techniques**:

- Head-to-head
- Wire
- Chemical
- Extrusion



Sectors



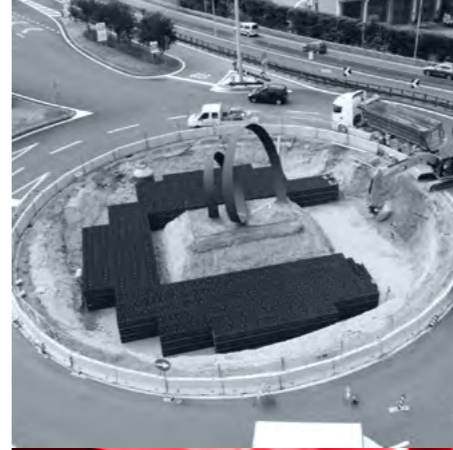
WATER SYSTEMS
The best suppliers of plastic and metal piping and fittings for pressure pipes



BUILDING
Drains, manholes, geotechnologies and numerous other products for the building industry



INDUSTRY
Pipes, valves and accessories for every industrial sector



HYDRAULIC INVARIANCE
Products and technologies to best implement the principle of hydraulic invariance



GAS
Safety and technology for the construction of gas pipelines of all dimensions and lengths



FIRE PROTECTION
Wide range of accessories for civil and industrial fire protection systems



WATER TREATMENT
All the components needed for innovative and sustainable wastewater treatment plants



IRRIGATION
All materials and tools for residential and agricultural irrigation systems



SEWAGE SYSTEMS
Materials for installation and maintenance of complete, integrated sewage systems



ENERGY AND TELECOMMUNICATIONS
Materials and solutions for energy and telecommunications networks

Our services

THE IDEAL BACK-UP FOR DISTRIBUTION

Our company is not only active as a **major hub** for the distribution of materials for subservice networks throughout Italy.

We also supply a range of services that provide an ideal support for our customers' activities: a comprehensive solution for every need.



TECHNICAL CONSULTANCY

In addition to the best products, we also provide **training and consultancy** services where needed: in technical offices and design studios, in local authorities, land reclamation consortia and water cycle management companies.

TECHNICAL TRAINING CENTRES

We operate **3 centres** where **training courses are provided** to obtain the qualification of welder, both head-to-head and electrofusion, according to the UNI 9737:2021 standard.

ASSISTANCE

We actively support members throughout the process of **filling** out forms and submitting bids to **participate in public tenders and contracts**.



READY-TO-DELIVER WAREHOUSE

Our **central warehouse** can supply a wide range of **immediately available products**, even of exceptional sizes and types with low turnover.

DELIVERIES ALL OVER ITALY

We deliver products directly to construction sites all over Italy. Our logistics enable us to guarantee delivery of even the **smallest product quantities** without delay.



Grifone in 2021

As a result of its synergy with all members and the improvements to our **organisation** year after year, Consorzio Stabile Grifone turnover has grown considerably (and steadily) in recent years: proof of this is a **purchase volume that has grown almost three-fold** in just five years, **from 2016 to 2021**.

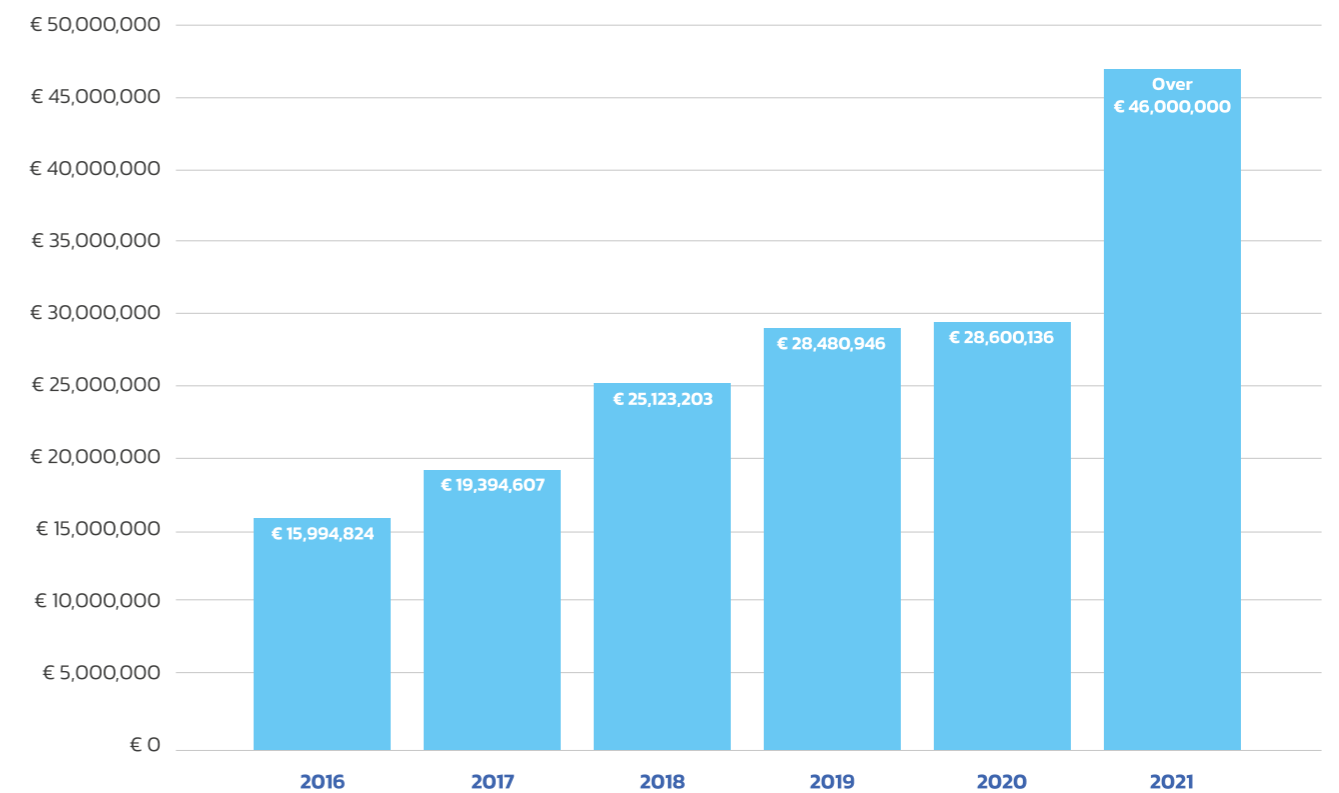
Total purchases made from suppliers with which Consorzio Stabile Grifone has entered into framework agreements amounted to over 46 million euros, marking a significant increase (**over 50%**) compared to the value recorded in 2020.



Likewise, the **turnover** of the Consorzio Stabile Grifone also increased at a record rate in 2021: **over 80%** up on the previous year. Numbers that are not just figures, but the tangible result of our daily commitment.

Purchases analysis

CONSORZIO STABILE GRIFONE 2016/2021



Our members

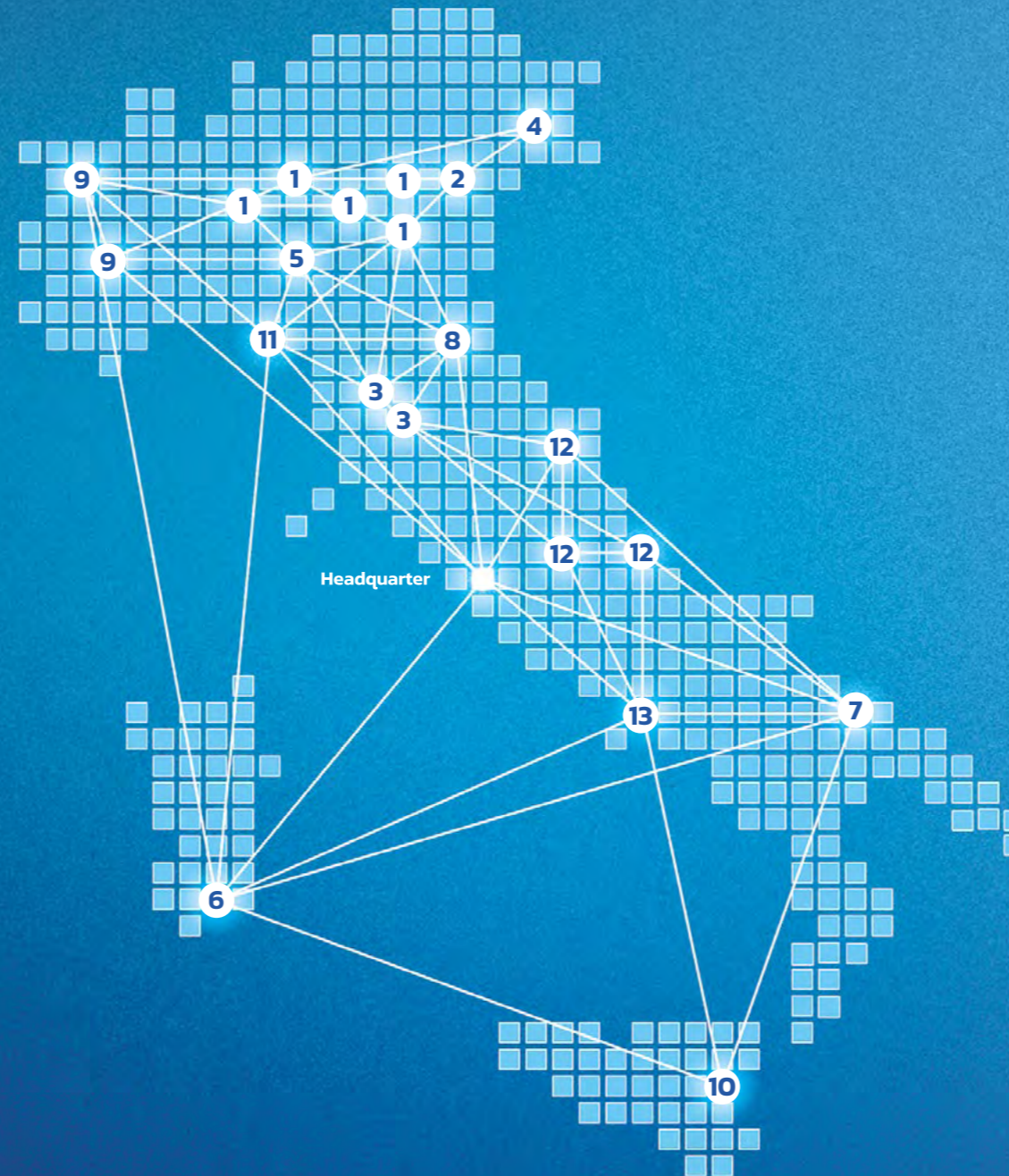
WHEN THE SUM OF OUR VALUES
COUNTS MORE THAN THE VALUE
OF INDIVIDUALS

The **Consorzio Stabile Grifone**

is an enterprise consisting of 13 member companies operating **throughout Italy**.

All our members are first and foremost companies that **share** our **values**, our **vision**, our **deontology** and our **commitment**.

They all signed up to our **common project** with conviction, thus representing a **fundamental added value** for our consortium.



- 1 BOLDARINO S.p.A.**
Operational Headquarter: Brescia
Branches: Milano, S. Paolo D'Argon (BG), Verona, Curtatone (MN)
- 2 DELMA S.r.l.**
Headquarter: Limena (PD)
- 3 DOTT. G. ISIDORO & C. S.r.l.**
Operational Headquarter: Firenze
Branch: Poggio a Caiano (PO)
- 4 GEATTI ARNALDO S.r.l.**
Headquarter: Campofornido (UD)
- 5 G.M. TECNORAPPRESENTANZE S.r.l.**
Headquarter: Piacenza
- 6 IDROSISTEMI S.r.l.**
Headquarter: Sestu (CA)
- 7 MICHELE BATTEZZATI S.r.l.**
Headquarter: Modugno (BA)
- 8 PLASTICA CESENA S.r.l.**
Operational Headquarter: Forlimpopoli (FC)
Branch: Panighina di Bertinoro (FC)
- 9 RESINCONDOTTE S.r.l.**
Operational Headquarter: Moncalieri (TO)
Branch: Brissogne (AO)
- 10 SICIL CONDOTTE S.r.l.**
Headquarter: Misterbianco (CT)
- 11 TUBIPLASTIC S.r.l.**
Headquarter: Sarzana (SP)
- 12 VEMA.PLA. S.r.l.**
Oper. Headquarter: S. Giovanni Teatino (CH)
Branches: L'Aquila, Jesi (AN)
- 13 3P S.r.l.**
Headquarter: Napoli



Boldarino S.p.A.

Operational Headquarter: www.boldarino.com
Brescia info@boldarino.com

Branches:
Milano, S. Paolo D'Argon (BG)
Verona, Curtatone (MN)



Boldarino S.p.A. was set up in 1981 in the Brescia hinterland on the basis of an idea of accountant Piermarco Boldarino: to support local companies in the civil and construction sectors. As a result of being constantly focused on the customer, making far-sighted choices and carefully selecting partners, the company has grown steadily over the years. Today it is present throughout **Lombardy** and western **Veneto** with five sales outlets, offering an **increasingly varied range** of products and services in the building, civil and industrial engineering and irrigation areas. The professionalism guaranteed by more than **forty employees** managing **20,000 items** on **35,000 square metres** of open space, makes Boldarino Spa a reliable benchmark for all professional users.

Delma S.r.l.

Headquarter: Limena (PD)

www.delmasrl.it
delma@delmasrl.it



Delma S.r.l. is a company based in Limena, near Padua. In an area historically on the leading edge of industrialisation, the professionals at Delma Srl not only deal with **retailing products**, but also with **research and sourcing**, always prioritising the best product quality and guaranteed customer safety. This allows all Delma Srl's customers to procure the **best solutions and services** in terms of **hydraulic equipment** for civil and industrial installations, gully tops and manhole tops in nodular cast iron, accessories for **aqueducts, gas pipelines, drainage**, fire prevention, irrigation, industry, special pumps and valves.





Dott. G. Isidoro & C. S.r.l.

Operational Headquarter: Firenze
Branch: Poggio a Caiano (PO)

www.isidoronline.it
info@isidoronline.it



Dott. G. Isidoro & C. S.r.l. is a Tuscan company that has been on the market for over forty years. Since its very earliest days, the main goal of its **highly specialised technical staff** has been to offer customers the **best products** on the market for the **building, sewage, water and irrigation sectors**.

All this without overlooking **recommendations** for the most convenient technical and **economic solutions**.

The company's own delivery service distributes material in Tuscany, Umbria and Liguria, but its products are available throughout the country.



Geatti Arnaldo S.r.l.

Headquarter: Campoformido (UD)

www.geatti.it
info@geatti.it

Located a few kilometres from **Udine**, **Geatti Arnaldo S.r.l.** sells **plumbing, building and thermohydraulic products**, but not only. Founded as a sole proprietor construction company at the end of the 1960s by Arnaldo Geatti himself, Geatti became a limited company in **1985**.

The expertise and skills gained over the years have enabled Geatti to expand its range of services and products and to provide timely and effective **pre and post-sales assistance**. In addition to all this, Geatti also provides **training** courses for professionals and is one of the **training centres of the Consorzio Stabile Grifone**.





G.M. Tecnorappresentanze S.r.l.

Headquarter: Piacenza

www.gmtecnorappresentanze.it
c.capellini@gmtecnorappresentanze.it



G.M. Tecnorappresentanze S.r.l. is a retailer of **plastic materials, pipes, fire extinguishers and fittings for water systems, gas pipelines, sewers and building irrigation.**

At its headquarters in **Piacenza**, qualified personnel respond to all customers' technical needs. It also deals with sales and promotion as company agents, as well as direct sales.

It offers design services for residential irrigation systems and courses in accordance with **UNI EN 12484**, as well as equipment rental and the production of special parts in polyethylene.



Idrosistemi S.r.l.

Headquarter: Sestu (CA)

idrosistemisrl.com
info@idrosistemisrl.com

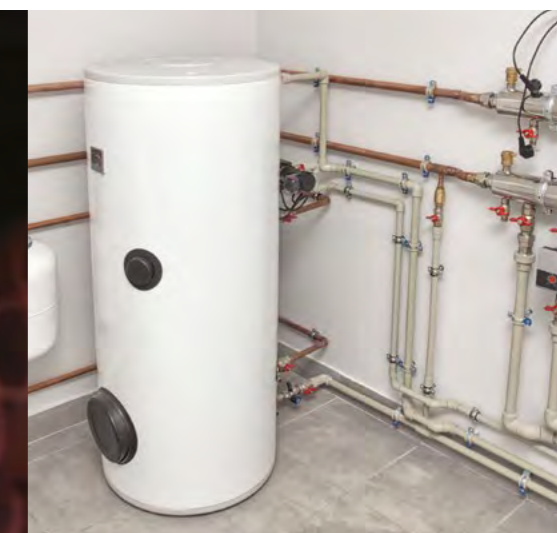


idrosistemi



Idrosistemi S.r.l. has over **30 years' experience** in the distribution of **PVC pipes**, having started out as the commercial arm of a local manufacturer. Over the years it has diversified the range of materials it deals in and has become the benchmark in **Sardinia** for **water systems, sewage networks and irrigation.**

In its current premises, inaugurated in 1997, Idrosistemi Srl has at its disposal a **large covered warehouse and open areas extending over 9,000 square metres** for the instant satisfaction of market demands.





Michele Battezzati S.r.l.

Headquarter: Modugno (BA)

www.fonderiebattezzati.it
fonderiebattezzati@fonderiebattezzati.it



The Apulian company specialises in the **supply of products for public and private buildings for water systems, purification, sewage systems, fire-fighting, as well as road building.**

Established more than **60 years ago**, Michele Battezzati S.r.l. operates a **large structure extending over more than 5,000 square metres** with large quantities of a variety of products in stock and a network of professionals ready to guide the customer before and after the purchase and to develop real **turnkey projects**, to streamline processes and optimise costs.

Plastica Cesena S.r.l.

Operational Headquarter: Forlimpopoli (FC)
Branch: Panighina di Bertinoro (FC)

www.plasticacesena.com
info@plasticacesena.com



An ISO 9001 certified company with a warehouse of **over 15,000 square metres and 12,000 products** for the transport and delivery of water and gas, Plastica Cesena has been supplying PVC, polyethylene, polypropylene, cast iron and steel pipes and fittings to companies of all sizes throughout Italy since 1981. Plastica Cesena also operates its own in-house production division, PlastUp, dedicated to the **design and manufacture of products beyond the standards: pipes and fittings of large sizes and special shapes.**

The team of professionals in the PlastUp division **specialises in custom solutions and the development of clones** for a variety of sectors, including: construction, shipbuilding, railways, public authorities, water and gas utilities, retailers and installers.





Resincondotte S.r.l.

Operational Headquarter: Moncalieri (TO)
Branch: Brissogne (AO)

www.resincondotte.it
resincondotte@resincondotte.it



Founded in 1975, Resincondotte trades in pipes and fittings for water systems, sewers, gas pipelines, industry, thermo-hydraulics and irrigation. The company's primary goal has always been the ongoing search for products that meet reliability criteria and give a maximum guarantee of safety. This is also why the company obtained UNI EN ISO 9002 (which later became **UNI EN ISO 9001:2015**) certification.

In **1997** Resincondotte was **one of the founders of the Consorzio Stabile Grifone**, based in Rome and of national importance. In addition to its head office in Moncalieri (TO), Resincondotte also has **a branch in Brissogne**, in Valle d'Aosta, and is able to produce special pieces to design, while also organising **courses on the design of irrigation systems and the qualification of welders.**

Sicil Condotte S.r.l.

Headquarter: Misterbianco (CT)

www.sicilcondotte.eu
info@sicilcondotte.com



Under the leadership of the engineer Giuseppe Di Benedetto and on the back of his experience, **Sicil Condotte S.r.l.** was **founded in 1987** and over the years has established itself as a **leader in Sicily in special supplies** for companies, public and private bodies, municipal undertakings and professionals such as plant engineers.

Always guaranteeing the **highest quality** of its supplies, in addition to actually selling products, Sicil Condotte Srl also offers a consultancy service on the best solutions for channelling and managing fluids and gases.





TubiPlastic S.r.l.

Headquarter: Sarzana (SP)

www.tubiplastic.eu
info@tubiplastic.eu



TP - TubiPlastic S.r.l. offers its customers a comprehensive service covering the marketing of materials for hydraulic, **thermal-hydraulic and irrigation systems**, while also providing the relevant **engineering and consultancy service**.

The expertise and long experience in the sector of the sole proprietor, Roberto Tognetti, together with his top quality suppliers, are a guarantee of **trustworthiness and professionalism** for an increasingly loyal clientele made up of **municipal companies in Liguria**.

Ve.Ma.Pla. S.r.l.

Operational Headquarter:
San Giovanni Teatino (CH)

www.vemapla.it
info@vemapla.it

Branches:
L'Aquila, Jesi (AN)



For over 50 years, **Ve.Ma.Pla.** has been **central Italy's sourcing benchmark for numerous sectors**: sewage systems, civil and industrial plants, water systems and gas pipelines, cable ducts, drainage, construction, fire-fighting and irrigation, water purification and geotechnics, as well as the supply of fountains and swimming pools.

In addition to supplying all these materials, Ve.Ma.Pla. operates a workshop specialising **in the manufacture of special pieces in PVC, PE and PP**, and is one of the **Consorzio Stabile Grifone's welder training centres**.





3P S.r.l.

Headquarter: Arzano (NA)

www.3p-srl.it
3p@3p-srl.it

3P was founded in 1972 in Naples and, thanks to the expertise of **Raffaele Sommella**, immediately became leader in Campania for the **distribution of pipes and accessories for public and private networks**. Over the past 50 years, 3P has consolidated and expanded its leadership by investing unremittingly in **quality, service, competence and integrity**, becoming the benchmark for the most important brands on the market.

Today, 3P is an important reality that, from its warehouse in Arzano, and its **logistic and commercial structure**, successfully serves and works with institutions and the **best undertakings throughout the region**, supplying solutions, technologies and materials for **all public and private networks and systems**.



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